

CITY OF MANITOU SPRINGS, COLORADO

**CITY OF MANITOU SPRINGS
REPORT OF SALES TAX COLLECTIONS/TAXABLE SALES**

For the period from June 2021-2023

Sales tax percentage as of 2018: 3.9% (3.5% General Fund, .1% Open Space Fund, .3% Downtown Improvement Fund).

Sales tax percentage as of 2019: 3.6% due to the .3% sale tax for the downtown improvement bonds; paid off in 2018.

Sales tax percentage as of 2020: 3.9% as of July (3.5% General Fund, .1% Open Space Fund, .3% MACH).

Sales tax percentage as of 2022: MJ for City increased from 6% to 10% (State 1.5%, Regular Sales Tax 3.9%, City 10%)

MONTH	2021 3.9% MJ 6%			2022 3.9% MJ 10%			% Change in Sales 21/22		2023 3.9% MJ 10%			% CHANGE in Sales 22/23		Sales % 21/23	% CHANGE in tax from 2022
	COLLECTED	MONTH	YEAR TO DATE	COLLECTED	MONTH	YEAR TO DATE	MONTH	YEAR	COLLECTED	MONTH	YEAR TO DATE	MONTH	YEAR	YEAR	MONTH
JANUARY	\$ 557,087	\$ 8,579,237	\$ 8,579,237	\$ 645,407	8,611,641	\$ 8,447,509	0.4%	-1.5%	\$ 623,142	8,802,812	\$ 8,802,812	2.2%	4.2%	2.6%	-3.4%
FEBRUARY	504,617	7,927,516	16,506,753	661,852	9,841,148	\$ 18,452,789	24.1%	11.8%	725,592	9,879,514	\$ 18,682,327	0.4%	1.2%	13.2%	9.6%
MARCH	711,215	11,273,185	27,779,938	874,817	12,184,505	\$ 30,637,294	8.1%	10.3%	820,098	11,801,577	30,483,904	-3.1%	-0.5%	9.7%	-6.3%
APRIL	735,767	12,008,501	39,788,439	792,182	11,548,738	\$ 42,186,032	-3.8%	6.0%	746,583	11,017,351	41,501,255	-4.6%	-1.6%	4.3%	-5.8%
MAY	809,285	13,459,882	53,248,322	937,546	13,606,395	\$ 55,792,427	1.1%	4.8%	862,657	13,332,638	54,833,893	-2.0%	-1.7%	3.0%	-8.0%
JUNE	1,026,620	18,636,642	71,884,963	1,129,030	17,884,893	\$ 73,677,320	-4.0%	2.5%	989,528	17,422,099	72,255,991	-2.6%	-1.9%	0.5%	-12.4%
JULY	1,099,644	19,667,887	91,552,850	1,201,890	18,880,092	\$ 92,393,280	-4.0%	0.9%							
AUGUST	962,987	16,843,540	108,396,390	1,066,026	16,533,939	\$ 108,927,218	-1.8%	0.5%							
SEPTEMBER	876,388	15,172,980	123,569,370	1,035,404	16,135,108	\$ 125,062,325	6.3%	1.2%							
OCTOBER	788,142	13,127,360	136,696,730	906,791	13,453,154	\$ 138,515,476	2.5%	1.3%							
NOVEMBER	663,605	10,734,584	147,431,315	739,573	10,361,709	\$ 148,877,185	-3.5%	1.0%							
DECEMBER	729,531	12,080,725	159,512,039	767,017	11,732,295	\$ 160,609,480	-2.9%	0.7%							
YEAR-TO-DATE	\$ 9,464,888	159,512,039		\$ 10,757,535	160,773,617				\$ 4,767,600						

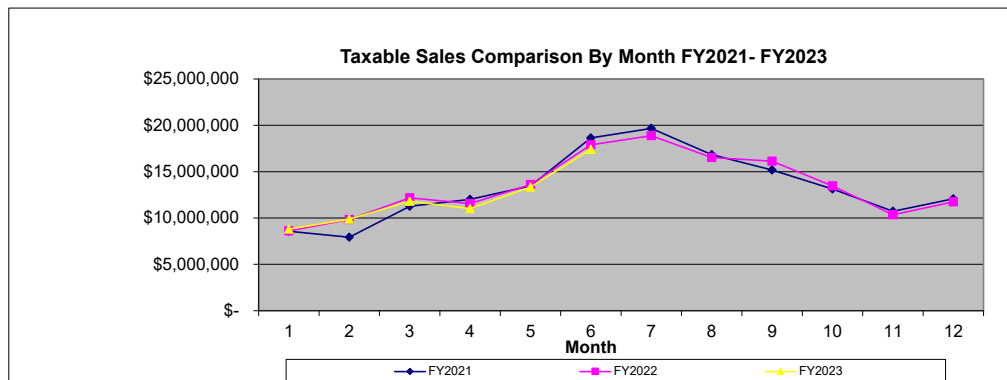
BY VENDOR TYPE

FOR REPORTED MONTH (JUNE) SALES ONLY															
1 Amusement/Bars	37,417	\$ 959,408	3,360,229	37,937	\$ 972,755	4,289,989	1.4%	27.7%	43,942	1,126,726	3,737,596	15.8%	-12.9%	11.2%	15.8%
2 Shops-Gift, etc.	222,762	\$ 5,711,856	15,908,228	211,599	\$ 5,425,605	16,204,906	-5.0%	1.9%	199,573	5,117,245	16,564,659	-5.7%	2.2%	4.1%	-5.7%
3 Stores-Food/Gas	7,297	\$ 187,101	1,000,765	6,474	\$ 166,000	857,577	-11.3%	-14.3%	6,625	169,863	941,421	2.3%	9.8%	-5.9%	2.3%
4 Motels, B&B, etc.	97,156	\$ 2,491,182	7,226,329	98,086	\$ 2,515,022	9,197,261	1.0%	27.3%	90,228	2,313,528	6,997,491	-8.0%	-23.9%	-3.2%	-8.0%
5 Restaurants	74,222	\$ 1,903,131	6,705,079	72,782	\$ 1,866,211	6,799,355	-1.9%	1.4%	77,131	1,977,727	7,182,587	6.0%	5.6%	7.1%	6.0%
6 Other in City (15.4)	455,682	\$ 3,997,213	20,547,697	577,861	\$ 3,752,343	18,847,112	-6.1%	-8.3%	415,220	2,696,231	16,953,184	-28.1%	-10.0%	-17.5%	-28.1%
Subtotal	894,537	\$ 15,249,890	54,748,327	1,004,739	\$ 14,697,936	56,196,200	-3.6%	2.6%	832,718	13,401,319	52,376,938	-8.8%	-6.8%	-4.3%	-17.1%
8 Outside City	132,083	3,386,752	17,136,636	124,291	\$ 3,186,957	17,481,119	-5.9%	2.0%	156,810	4,020,780	19,879,053	26.2%	13.7%	16.0%	26.2%
	1,026,620	\$ 18,636,642	\$ 71,884,963	1,129,030	\$ 17,884,893	\$ 73,677,320	-4.0%	2.5%	\$ 989,528	17,422,099	72,255,991	-2.6%	-1.9%	0.5%	-12.4%

Notes:

1. Tax collections are reported and remitted by vendors in the month following close of reporting period (received by City the following month).
2. Tax collections include "quarterly reporting" and "annual reporting" vendors and payment of prior period delinquencies (causing some distortion of monthly sales).
3. Numbers in the far right column under "By Vendor Type" are number of businesses reporting taxes for the month in each category.

Prepared by City of Manitou Springs Finance Department, 606 Manitou Avenue, Manitou Springs, CO 80829; Phone: (719) 685-2575; Fax: 685-2577



General Fund	924,375
Open Space	16,288
MACH	48,865
	\$ 989,528