

CITY OF MANITOU SPRINGS, COLORADO  
**CITY OF MANITOU SPRINGS**  
**REPORT OF SALES TAX COLLECTIONS/TAXABLE SALES**

For the period from April 2021-2023

Sales tax percentage as of 2018: 3.9% (3.5% General Fund, .1% Open Space Fund, .3% Downtown Improvement Fund).  
 Sales tax percentage as of 2019: 3.6% due to the .3% sale tax for the downtown improvement bonds; paid off in 2018.  
 Sales tax percentage as of 2020: 3.9% as of July (3.5% General Fund, .1% Open Space Fund, .3% MACH).  
 Sales tax percentage as of 2022: MJ for City increased from 6% to 10% (State 1.5%, Regular Sales Tax 3.9%, City 10%)

| MONTH               | 2021 3.9% MJ 6% 2021 TAXABLE SALES |                    |              | 2022.9% MJ 10% 2022 TAXABLE SALES |                    |              | % Change in Sales 21/22 |       | 2023 3.9% MJ 10% 2023 TAXABLE SALES |            |              | % CHANGE in Sales 22/23 |       | Sales % 21/23 | % CHANGE in tax from 2022 |
|---------------------|------------------------------------|--------------------|--------------|-----------------------------------|--------------------|--------------|-------------------------|-------|-------------------------------------|------------|--------------|-------------------------|-------|---------------|---------------------------|
|                     | COLLECTED                          | MONTH              | YEAR TO DATE | COLLECTED                         | MONTH              | YEAR TO DATE | MONTH                   | YEAR  | COLLECTED                           | MONTH      | YEAR TO DATE | MONTH                   | YEAR  | YEAR          | MONTH                     |
| JANUARY             | \$ 557,087                         | \$ 8,579,237       | \$ 8,579,237 | \$ 645,407                        | 8,611,641          | \$ 8,447,509 | 0.4%                    | -1.5% | \$ 623,142                          | 8,802,812  | \$ 8,802,812 | 2.2%                    | 4.2%  | 2.6%          | -3.4%                     |
| FEBRUARY            | 504,617                            | 7,927,516          | 16,506,753   | 661,852                           | 9,841,148          | 18,452,789   | 24.1%                   | 11.8% | 725,592                             | 9,879,514  | 18,682,327   | 0.4%                    | 1.2%  | 13.2%         | 9.6%                      |
| MARCH               | 711,215                            | 11,273,185         | 27,779,938   | 874,817                           | 12,184,505         | 30,637,294   | 8.1%                    | 10.3% | 820,098                             | 11,801,577 | 30,483,904   | -3.1%                   | -0.5% | 9.7%          | -6.3%                     |
| APRIL               | <b>735,767</b>                     | 12,008,501         | 39,788,439   | <b>792,182</b>                    | 11,548,738         | 42,186,032   | -3.8%                   | 6.0%  | <b>746,583</b>                      | 11,017,351 | 41,501,255   | -4.6%                   | -1.6% | 4.3%          | -5.8%                     |
| MAY                 | 809,285                            | 13,459,882         | 53,248,322   | 937,546                           | 13,606,395         | 55,792,427   | 1.1%                    | 4.8%  |                                     |            |              |                         |       |               |                           |
| JUNE                | 1,026,620                          | 18,636,642         | 71,884,963   | 1,129,030                         | 17,884,893         | 73,677,320   | -4.0%                   | 2.5%  |                                     |            |              |                         |       |               |                           |
| JULY                | 1,099,644                          | 19,667,887         | 91,552,850   | 1,201,890                         | 18,880,092         | 92,393,280   | -4.0%                   | 0.9%  |                                     |            |              |                         |       |               |                           |
| AUGUST              | 962,987                            | 16,843,540         | 108,396,390  | 1,066,026                         | 16,533,939         | 108,927,218  | -1.8%                   | 0.5%  |                                     |            |              |                         |       |               |                           |
| SEPTEMBER           | 876,388                            | 15,172,980         | 123,569,370  | 1,035,404                         | 16,135,108         | 125,062,325  | 6.3%                    | 1.2%  |                                     |            |              |                         |       |               |                           |
| OCTOBER             | 788,142                            | 13,127,360         | 136,696,730  | 906,791                           | 13,453,154         | 138,515,476  | 2.5%                    | 1.3%  |                                     |            |              |                         |       |               |                           |
| NOVEMBER            | 663,605                            | 10,734,584         | 147,431,315  | 739,573                           | 10,361,709         | 148,877,185  | -3.5%                   | 1.0%  |                                     |            |              |                         |       |               |                           |
| DECEMBER            | 729,531                            | 12,080,725         | 159,512,039  | 767,017                           | 11,732,295         | 160,609,480  | -2.9%                   | 0.7%  |                                     |            |              |                         |       |               |                           |
| <b>YEAR-TO-DATE</b> | <b>\$ 9,464,888</b>                | <b>159,512,039</b> |              | <b>\$ 10,757,535</b>              | <b>160,773,617</b> |              |                         |       | <b>\$ 2,915,414</b>                 |            |              |                         |       |               |                           |

**BY VENDOR TYPE**

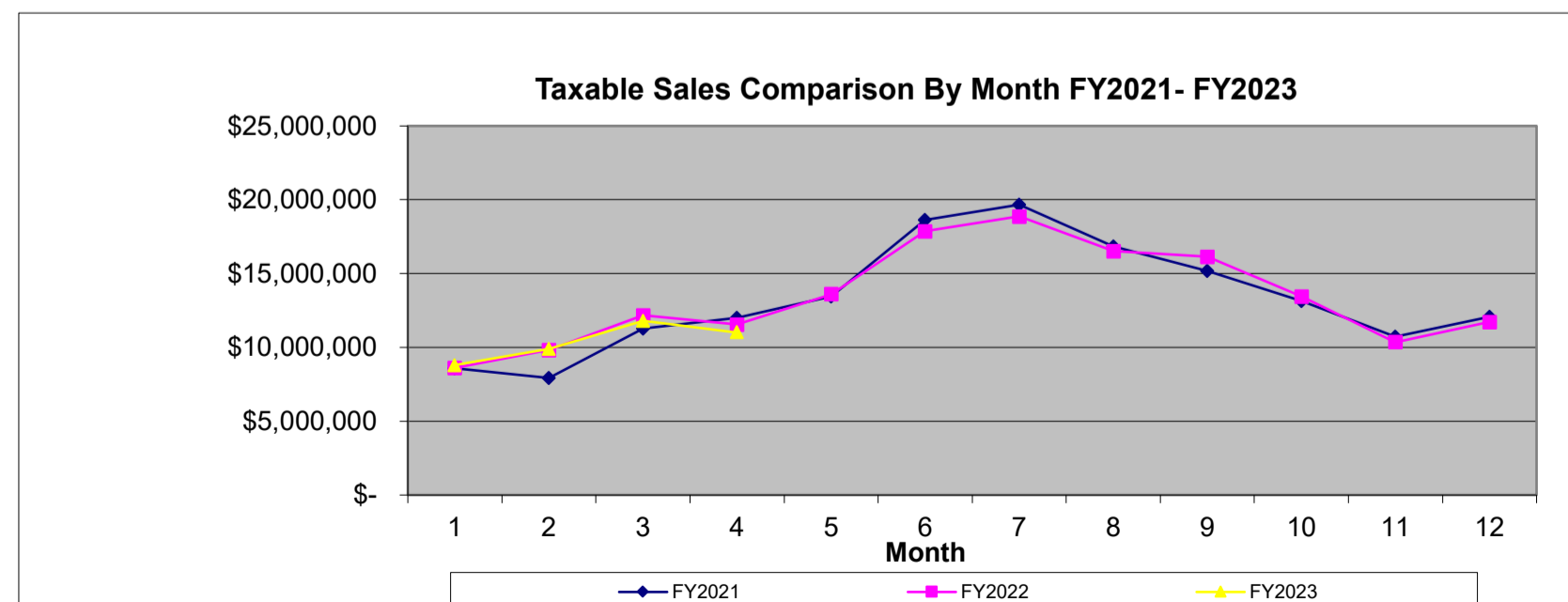
**FOR REPORTED MONTH (APRIL) SALES ONLY**

|                        |                |                      |                      |                |                      |                      |              |             |                   |                   |                   |              |              |             |              |
|------------------------|----------------|----------------------|----------------------|----------------|----------------------|----------------------|--------------|-------------|-------------------|-------------------|-------------------|--------------|--------------|-------------|--------------|
| 1 Amusement/Bars       | 23,741         | \$ 608,749           | 1,662,379            | 31,314         | \$ 802,916           | 2,554,501            | 31.9%        | 53.7%       | 21,563            | 552,886           | 1,866,038         | -31.1%       | -27.0%       | 12.3%       | -31.1%       |
| 2 Shops-Gift, etc.     | 89,272         | \$ 2,289,014         | 6,724,517            | 86,018         | \$ 2,205,590         | 7,525,981            | -3.6%        | 11.9%       | 90,066            | 2,309,381         | 7,898,109         | 4.7%         | 4.9%         | 17.5%       | 4.7%         |
| 3 Stores-Food/Gas      | 6,730          | \$ 172,565           | 642,841              | 5,593          | \$ 143,421           | 528,847              | -16.9%       | -17.7%      | 5,386             | 138,092           | 613,537           | -3.7%        | 16.0%        | -4.6%       | -3.7%        |
| 4 Motels, B&B, etc.    | 39,615         | \$ 1,015,772         | 3,097,375            | 40,823         | \$ 1,046,745         | 5,118,954            | 3.0%         | 65.3%       | 42,312            | 1,084,917         | 3,338,481         | 3.6%         | -34.8%       | 7.8%        | 3.6%         |
| 5 Restaurants          | 46,445         | \$ 1,190,902         | 3,393,718            | 50,863         | \$ 1,304,169         | 3,460,051            | 9.5%         | 2.0%        | 41,478            | 1,063,541         | 3,785,903         | -18.5%       | 9.4%         | 11.6%       | -18.5%       |
| 6 Other in City (15.4) | 406,501        | \$ 3,565,801         | 12,759,153           | 457,690        | \$ 2,972,011         | 11,556,537           | -16.7%       | -9.4%       | 424,378           | 2,755,704         | 11,277,090        | -7.3%        | -2.4%        | -11.6%      | -7.3%        |
| Subtotal               | 612,304        | \$ 8,842,804         | 28,279,984           | 672,300        | \$ 8,474,851         | 30,744,871           | -4.2%        | 8.7%        | 625,182           | 7,904,520         | 28,779,159        | -6.7%        | -6.4%        | 1.8%        | -7.0%        |
| 8 Outside City         | 123,462        | \$ 3,165,698         | 11,508,455           | 119,882        | \$ 3,073,887         | 11,441,161           | -2.9%        | -0.6%       | 121,400           | 3,112,831         | 12,722,096        | 1.3%         | 11.2%        | 10.5%       | 1.3%         |
|                        | <b>735,767</b> | <b>\$ 12,008,501</b> | <b>\$ 39,788,439</b> | <b>792,182</b> | <b>\$ 11,548,738</b> | <b>\$ 42,186,032</b> | <b>-3.8%</b> | <b>6.0%</b> | <b>\$ 746,583</b> | <b>11,017,351</b> | <b>41,501,255</b> | <b>-4.6%</b> | <b>-1.6%</b> | <b>4.3%</b> | <b>-5.8%</b> |

**Notes:**

1. Tax collections are reported and remitted by vendors in the month following close of reporting period (received by City the following month).
2. Tax collections include "quarterly reporting" and "annual reporting" vendors and payment of prior period delinquencies (causing some distortion of monthly sales).
3. Numbers in the far right column under "By Vendor Type" are number of businesses reporting taxes for the month in each category.

Prepared by City of Manitou Springs Finance Department, 606 Manitou Avenue, Manitou Springs, CO 80829; Phone: (719) 685-2575; Fax: 685-2577



**Distributions:**

|              |                |
|--------------|----------------|
| General Fund | 701,984        |
| Open Space   | 11,150         |
| MACH         | 33,449         |
| <b>Total</b> | <b>746,583</b> |