

CITY OF MANITOU SPRINGS, COLORADO
CITY OF MANITOU SPRINGS
REPORT OF SALES TAX COLLECTIONS/TAXABLE SALES

For the period from March 2021-2023

Sales tax percentage as of 2018: 3.9% (3.5% General Fund, .1% Open Space Fund, .3% Downtown Improvement Fund).
 Sales tax percentage as of 2019: 3.6% due to the .3% sale tax for the downtown improvement bonds; paid off in 2018.
 Sales tax percentage as of 2020: 3.9% as of July (3.5% General Fund, .1% Open Space Fund, .3% MACH).
 Sales tax percentage as of 2022: MJ for City increased from 6% to 10% (State 1.5%, Regular Sales Tax 3.9%, City 10%)

MONTH	2021 3.9% MJ 6% 2021 TAXABLE SALES			2022.9% MJ 10% 2022 TAXABLE SALES			% Change in Sales 21/22		2023 3.9% MJ 10% 2023 TAXABLE SALES			% CHANGE in Sales 22/23		Sales % 21/23	% CHANGE in tax from 2022
	COLLECTED	MONTH	YEAR TO DATE	COLLECTED	MONTH	YEAR TO DATE	MONTH	YEAR	COLLECTED	MONTH	YEAR TO DATE	MONTH	YEAR	YEAR	MONTH
JANUARY	\$ 557,087	\$ 8,579,237	\$ 8,579,237	\$ 645,407	8,611,641	\$ 8,447,509	0.4%	-1.5%	\$ 623,142	8,802,812	\$ 8,802,812	2.2%	4.2%	2.6%	-3.4%
FEBRUARY	504,617	7,927,516	16,506,753	661,852	9,841,148	18,452,789	24.1%	11.8%	725,592	9,879,514	18,682,327	0.4%	1.2%	13.2%	9.6%
MARCH	711,215	11,273,185	27,779,938	874,817	12,184,505	30,637,294	8.1%	10.3%	820,098	11,801,577	30,483,904	-3.1%	-0.5%	9.7%	-6.3%
APRIL	735,767	12,008,501	39,788,439	792,182	11,548,738	42,021,900	-3.8%	5.6%							
MAY	809,285	13,459,882	53,248,322	937,546	13,606,395	55,628,295	1.1%	4.5%							
JUNE	1,026,620	18,636,642	71,884,963	1,129,030	17,884,893	73,513,188	-4.0%	2.3%							
JULY	1,099,644	19,667,887	91,552,850	1,201,890	18,880,092	92,393,280	-4.0%	0.9%							
AUGUST	962,987	16,843,540	108,396,390	1,066,026	16,533,939	108,927,218	-1.8%	0.5%							
SEPTEMBER	876,388	15,172,980	123,569,370	1,035,404	16,135,108	125,062,325	6.3%	1.2%							
OCTOBER	788,142	13,127,360	136,696,730	906,791	13,453,154	138,515,476	2.5%	1.3%							
NOVEMBER	663,605	10,734,584	147,431,315	739,573	10,361,709	148,877,185	-3.5%	1.0%							
DECEMBER	729,531	12,080,725	159,512,039	767,017	11,732,295	160,609,480	-2.9%	0.7%							
YEAR-TO-DATE	\$ 9,464,888	159,512,039		\$ 10,757,535	160,773,617				\$ 2,168,832						

BY VENDOR TYPE

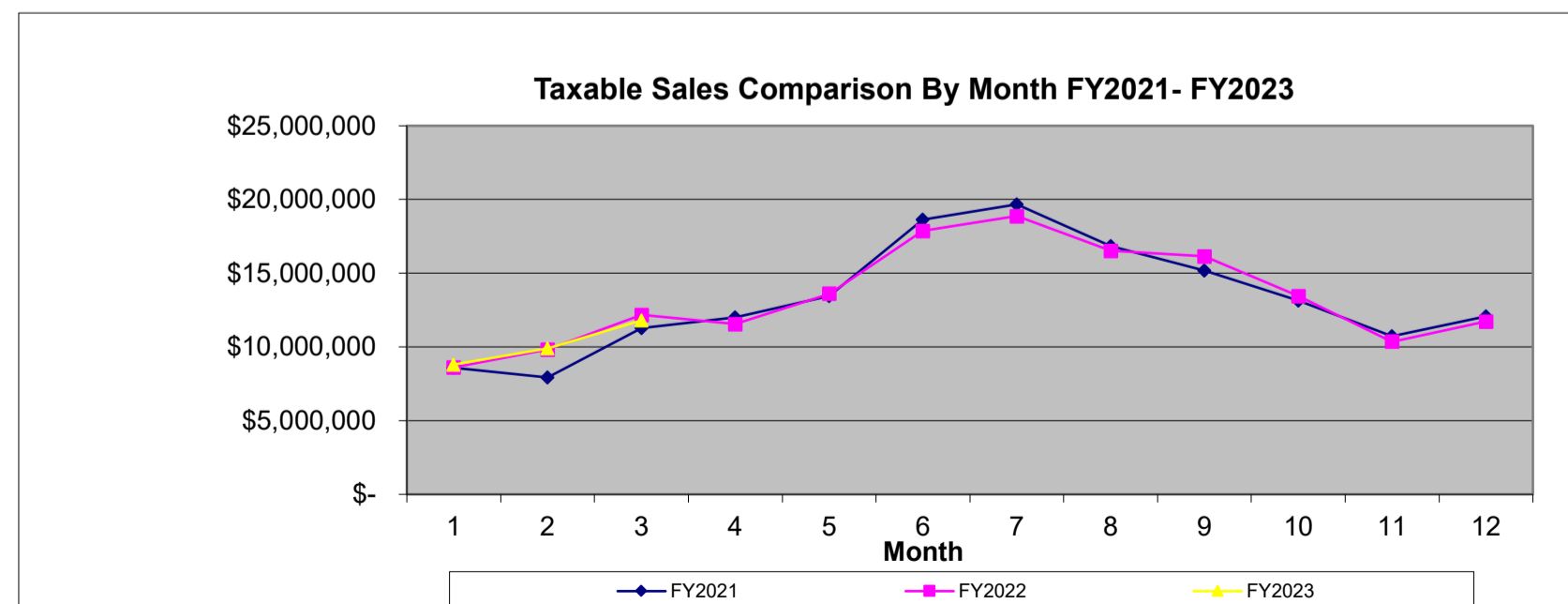
FOR REPORTED MONTH (MARCH) SALES ONLY

1 Amusement/Bars	18,793	\$ 481,864	1,053,630	16,741	\$ 429,262	1,751,585	-10.9%	66.2%	22,269	571,000	1,313,152	33.0%	-25.0%	24.6%	33.0%
2 Shops-Gift, etc.	83,115	\$ 2,131,159	4,435,503	88,932	\$ 2,280,309	5,320,390	7.0%	20.0%	87,526	2,244,256	5,588,729	-1.6%	5.0%	26.0%	-1.6%
3 Stores-Food/Gas	6,510	\$ 166,932	470,275	5,424	\$ 139,073	385,427	-16.7%	-18.0%	5,386	138,103	475,445	-0.7%	23.4%	1.1%	-0.7%
4 Motels, B&B, etc.	34,355	\$ 880,901	2,081,604	46,349	\$ 1,188,433	4,072,209	34.9%	95.6%	37,412	959,282	2,253,564	-19.3%	-44.7%	8.3%	-19.3%
5 Restaurants	36,069	\$ 924,838	2,202,816	42,239	\$ 1,083,045	2,155,882	17.1%	-2.1%	49,447	1,267,872	2,722,362	17.1%	26.3%	23.6%	17.1%
6 Other in City (15.4)	412,773	\$ 3,620,813	9,193,353	535,145	\$ 3,474,964	8,584,526	-4.0%	-6.6%	481,868	3,129,013	8,521,387	-10.0%	-0.7%	-7.3%	-10.0%
Subtotal	591,615	\$ 8,206,507	19,437,180	734,829	\$ 8,595,087	22,270,020	4.7%	14.6%	683,908	8,309,526	20,874,639	-3.3%	-6.3%	7.4%	-6.9%
8 Outside City	119,600	3,066,678	8,342,758	139,987	\$ 3,589,418	8,367,274	17.0%	0.3%	136,190	3,492,051	9,609,265	-2.7%	14.8%	15.2%	-2.7%
	711,215	\$ 11,273,185	\$ 27,779,938	874,817	\$ 12,184,505	\$ 30,637,294	8.1%	10.3%	\$ 820,098	11,801,577	30,483,904	-3.1%	-0.5%	9.7%	-6.3%

Notes:

1. Tax collections are reported and remitted by vendors in the month following close of reporting period (received by City the following month).
2. Tax collections include "quarterly reporting" and "annual reporting" vendors and payment of prior period delinquencies (causing some distortion of monthly sales).
4. Numbers in the far right column under "By Vendor Type" are number of businesses reporting taxes for the month in each category.

Prepared by City of Manitou Springs Finance Department, 606 Manitou Avenue, Manitou Springs, CO 80829; Phone: (719) 685-2575; Fax: 685-2577



Distributions:

General Fund	775,498
Open Space	11,150
MACH	33,450
Total	820,098